



REJUVENATIONS

MEDICAL SPA



ULTRA™

Before & After Photos



Rejuvenation Pigment

Courtesy of:
W. Loverme, MD

Before



After 3 Treatments



Rejuvenation Pigment

Courtesy of:
W. Loverme, MD

Before



After 3 Treatments



Rejuvenation Pigment

Courtesy of:
W. Loverme, MD

Before



After 3 Treatments



Rejuvenation Pigment

Courtesy of:
W. Loverme, MD

Before



After 4 Treatments



Rejuvenation Pigment

Courtesy of:
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After 4 Treatments



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After 4 Treatments



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After 4 Treatments



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After 3 Treatments



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After 4 Treatments



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After 4 Treatments



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After 4 Treatments



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W. Loverme, MD

Before



After 3 Treatments



Rejuvenation Pigment

Courtesy of:
W. Loverme, MD

Before



After 2 Treatments



Rejuvenation Pigment

Courtesy of:
W. Loverme, MD

LUTRONIC

Before



After 3 Treatments



ULTRA[™]

Rejuvenation Pigment

Courtesy of:
W. Loverme, MD

Before



After 3 Treatments



Rejuvenation Pigment

Courtesy of:
W. Loverme, MD

Before



After 3 Treatments



Rejuvenation Pigment

Courtesy of:
W. Loverme, MD

Before



After 3 Treatments



Melasma Pigment

Courtesy of:
S. Swengel, MD

LUTRONIC

Before



After 2 Treatments

ULTRA[™]

The Ultra Experience



Patients love the Ultra Experience. The beauty of the experience is that it is beneficial for all skin types, all ages and you can customize it for everyone.

Laser



Ampoule



Mask & Cream



Ampoule Series

Why Lutronic Ampoules?

- Extremely pure ingredients
- No perfumes
- No dyes
- No preservatives
- Specially formulated nanoparticles



**Ascorbic Acid
(Vitamin C)**

10% Content

Helps with Brightening
and Anti Aging



**Retinol
(Vitamin A)**

2500iu

Helps with Wrinkles



Tranexamic Acid

1.2% Content

Helps with Whitening
and redness



Resveratrol

7% Content

Helps with Whitening
and Anti Aging

ULTRA After Care

Our Nourishing Mask & Cream

- The world's first bio cellulose mask pack with cream applied vs. liquid
- Dual layers optimize comfort and results
- Moisturizing
- Soothing, Cooling sensation
- Enhances patient experience!



What Should Clinics Charge?



An Ultra Treatment

\$450-800 per tx

Mild to Moderate treatments

Treatment: 6-20 minutes

Add \$200-400 for additional areas

Bundle (3-4 tx) and discount (20-25%)!



The Full Ultra Experience

\$750-1250 per tx

Medium to Aggressive treatments with Ampoules & Mask

Treatment: 12-25 minutes

Add time for:

- Ampoule & Cooling Mask: 20 minutes
- Add 30-40 minutes prior to treatment if numbing

Add \$200-400 for additional areas

Bundle (3-4 tx) and discount (20-25%)!

TotalSkin Solution™

LUTRONIC
Intelligent Care™

LUTRONIC
GENIUS®

&

LUTRONIC
ULTRA™



Why Are Patients Clamoring for **The TotalSkin Solution™?**

LUTRONJC

ULTRA™

Intelligent 1927nm Thulium Laser

— The highest-power, most versatile non-ablative platform provides comfortable, effective treatments FAST

&

=

LUTRONJC
GENIUS®

Intelligent Lifting & Volumizing RF Platform

— Superior needle & handpiece technology ensure accurate depth and patient comfort

TotalSkin Solution™

Two best in class devices for a unique anti-aging solution.

- Genius and Ultra treatments can be combined in the same session, known as the patented "TotalSkin Solution"
- This unique "Applied Intelligence" effectively "fluffs the pillow" – volumizes tissue and "washes & irons the pillow case" – smooths and brightens the skin
- Safely used all year-round, on all skin types, and can be easily delegated & customized for desired results with minimal downtime

TotalSkin Solution™



Additional Benefits

- Improved pigment control
- Additional collagen stimulation
- Improves fine line/wrinkles
- Helps control precancerous lesions (AK)
- Gives a noticeable improvement more rapidly than Genius

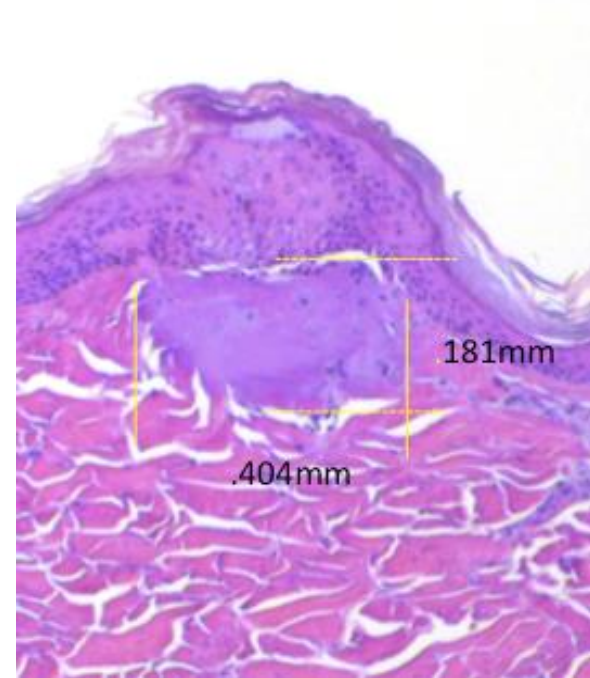
Putting the two together: TotalSkin Solution Tissue Effect



Genius

ABLATIVE

Precise coagulation zones throughout the dermis, sparing the epidermis



Ultra (1927nm)

NONABLATIVE

Focused heating effect in top ~200 microns – based on water absorption

Neck & Acne

Courtesy of:
Steven Weiner, MD

Before



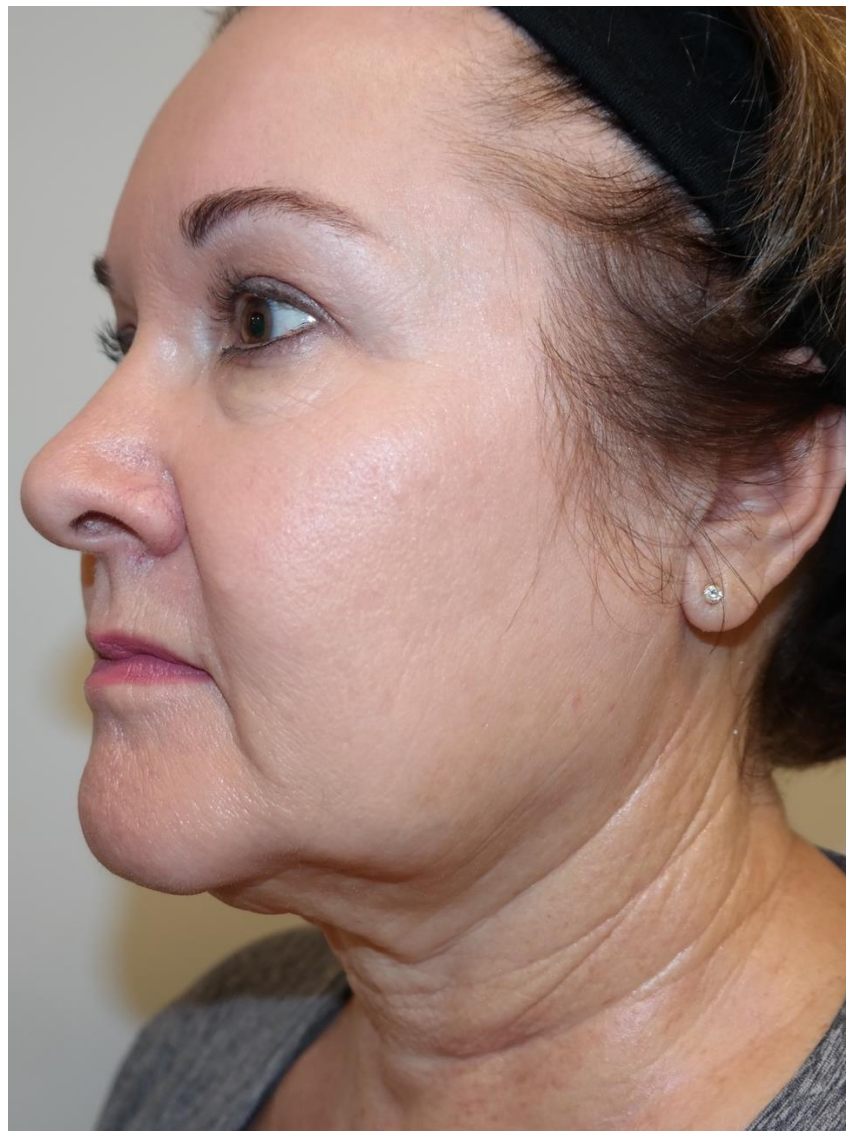
After
1 Ultra Treatment,
3 Genius Treatments



Face & Neck

Courtesy of:
Steven Weiner, MD

Before



After (Day 90)



Lower Face & Neck

Courtesy of:
Steven Weiner, MD

Before



After (Day 90)



TotalSkin Solution™



Tips & Tricks

- Use the Genius first, then Ultra
- Use any Genius setting, from light to intense
- 4-8 passes of Ultra are tolerated easily
- Ultra helps blend in the stamping & needling, reduces redness
- Patients are happier because they see results quickly
- Use the LaseMD Serums to complete the experience
- And remember...

Genius "fluffs" the pillow,
Ultra "cleans & irons" the
pillowcase.





Keralase™

The NEW therapy for Thinning Hair

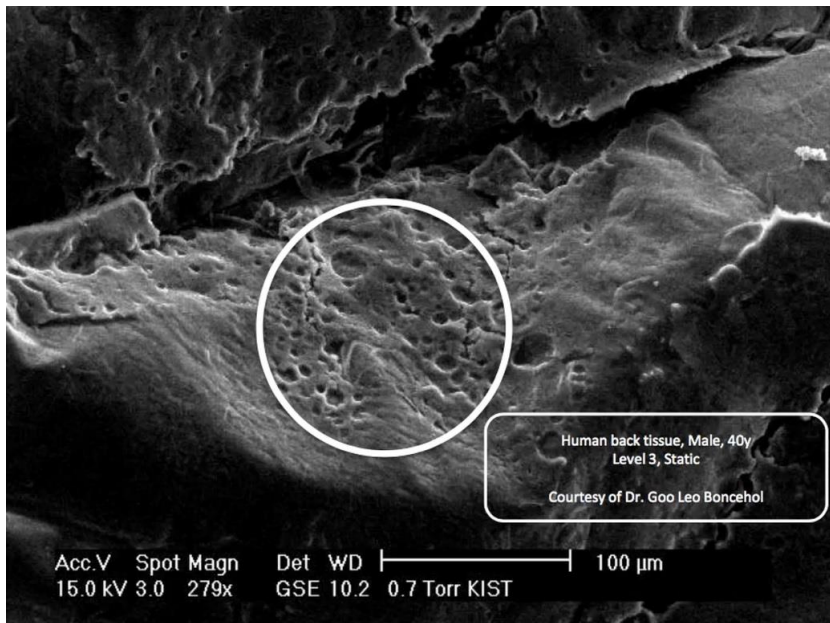
- Ultra Thulium laser creates tiny “microchannels” in the scalp
- Microchannels increase absorption of compounds
- KeraFactor serum has proprietary biomimetic synthetic versions of growth factors and proteins which provide a new, multifaceted topical formulation to enhance hair and scalp health

Proprietary and Confidential – Not for Distribution

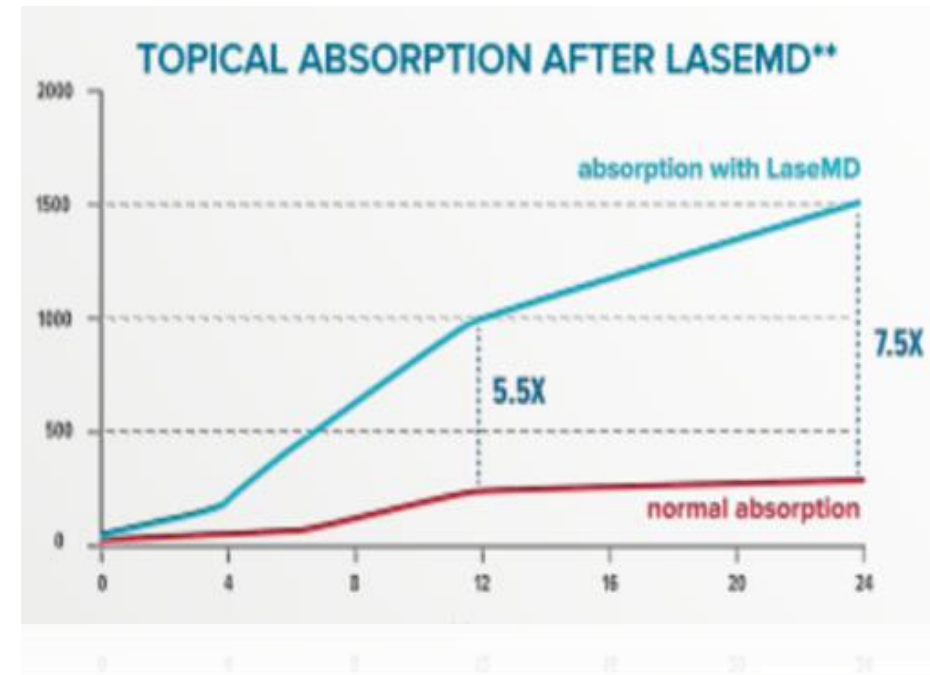
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Thulium For Hair Health

Lutronic has 4 international studies regarding scalp revitalization with 1927nm



- Laser alone showed significant improvements in scalp revitalization



- Displayed 5+ times higher absorption of nano-liposomes

KeraLase Hair Regrowth

Courtesy of:
May Lee, MD

TREATMENT NOTES:
1 treatment every 2 weeks
for 6 treatments

12 weeks total

Before



After 13 Weeks



KeraLase Hair Regrowth

Courtesy of:
Julie Winfield, MD

TREATMENT NOTES:
1 treatment every 2 weeks
for 6 treatments

12 weeks total

Before



2 weeks post 2nd treatment



KeraLase Hair Regrowth

Courtesy of:
Jeanine Downie, MD

TREATMENT NOTES:
1 treatment every 2 weeks
for 6 treatments

12 weeks total

Before (Forehead, Back of Scalp, Top of Scalp)



After (Forehead, Back of Scalp, Top of Scalp)
Following 2 treatments over 5 weeks

KeraLase Hair Regrowth

Courtesy of:
May Lee, MD

TREATMENT NOTES:
1 treatment every 2 weeks
for 6 treatments

12 weeks total

Before



After 7 Weeks



After 13 Weeks



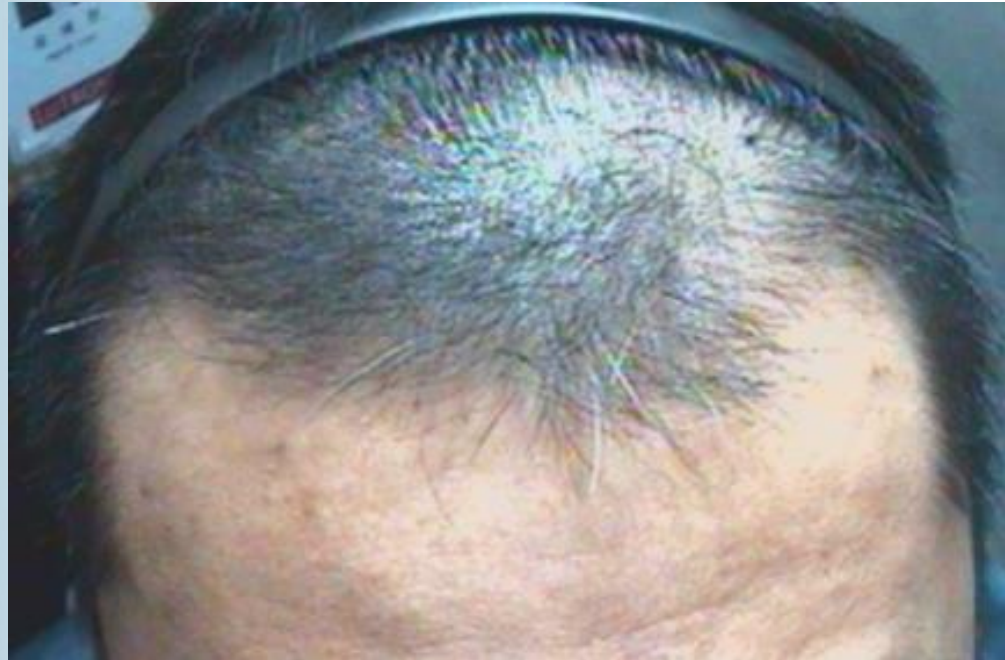
KeraLase Hair Regrowth

Courtesy of:
May Lee, MD

TREATMENT NOTES:
1 treatment every 2 weeks
for 6 treatments

12 weeks total

Before



After 13 Weeks



CLARITYII™

with IntelliTrak™ technology





Clarity II Advantages

Highest-powered 755/1064nm platform for Laser Hair Removal

- Up to **2X faster** LHR Tx's with larger spots & higher rep rates
- Higher fluence for **more effective Tx's**
- Shorter, more effective pulse widths (1 ms) **for finer hairs**

Clarity II Advantages



All Digital Power Supply

- Higher fluences
- Shorter pulse widths
- Faster repetition rates
- With larger spot sizes

Clarity II Advantages

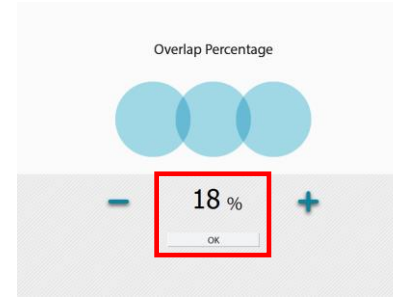
Breakthrough Intelligent Capabilities

- IntelliTrak™ for faster more consistent Tx coverage
- Auto-calibration saves time & improves productivity

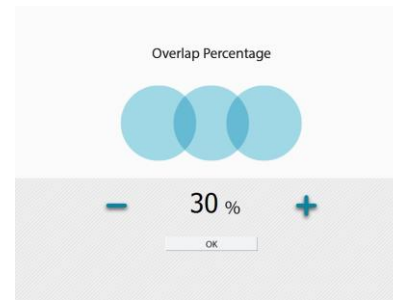


Clarity II Advantages

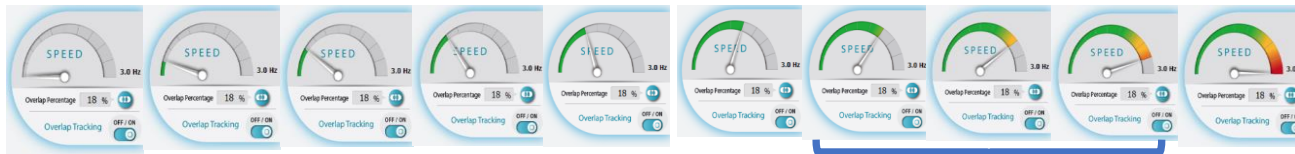
IntelliTrak™ Technology



IntelliTrak technology tip snaps onto handpiece



Magnetic roller & sensor ensure consistent **overlap**



target rolling speed

IntelliTrak™ Design Improvement

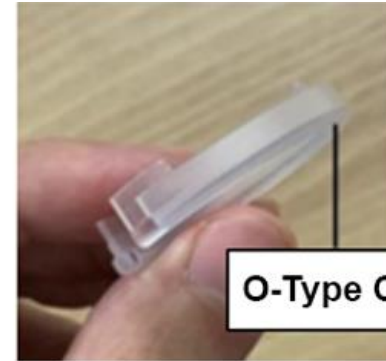
O-type shipping with H-type effective in Q3 2020 – so clients can choose their preference.



H-Type IntelliTrak Tip



O-Type IntelliTrak Tip



O-Type Cap

The Benefits of the O-Type IntelliTrak Tip are:

- A) **improved patient comfort** as cryogen spray is better contained within O-Type Cap area,
- B) **intuitively easier** to focus on single roller skin contact during treatment, and
- C) **lower prices** for the O-Type tip and the consumable single roller & O-Type Cap.

IntelliTrak	New IT tip	Roller(s)	O-Type Cap	Total Consumables
H-Type IT tip	\$200	\$20 for pair	n/a	\$20
O-Type IT tip	\$175	\$10 for single	\$5	\$15

PERI-NASAL TELANGIECTASIA WITH CLARITY II



Before

After 1 Tx

Settings:

1064nm
3mm spot
180 J/cm²
30ms

ICD: 40/20/10ms

Courtesy of D. Friedman, MD

VENOUS LAKE WITH CLARITY II



Before

After 1 Tx

Settings:

1064nm
3mm spot
200 J/cm²
40ms

ICD: 40/20/10ms

Courtesy of D. Friedman, MD

NASAL TELANGIECTASIA WITH CLARITY II



Before

After 1 Tx

Settings:

1064nm
3mm spot
180 J/cm²
30ms

ICD: 40/20/10ms

Courtesy of D. Friedman, MD

ANGIOMA WITH CLARITY II



Before

After 1 Tx

Settings:

1064nm,
3mm spot,
200 J/cm²
30ms

ICD: 40/20/10ms

Courtesy of D. Friedman, MD



Before

Courtesy of Kubiley Yucel, MD

Settings:
755 nm / Spot size: 20 mm
Range: 5-3 ms / Fluence: 20-15 J/cm²
Cryogen: 20/10/0ms

After

Clarity II



Big advantage of **1 ms**

Enables finer facial hair removal
with strong fluence @ 15mm

Courtesy of D. Friedman, MD

SINGLE UNIT of Either- \$115k

or

BUNDLE of both = \$180k