

How to conduct a body treatment consultation

Step	What to	Note
1. Greet the client/patient	Welcome your client with a smile	Carefully prepare a consultation form on a clip board
2. Ask client to fill out the consultation form	Ask client to sit down in the waiting room or a consult room, give client a consultation form to fill out Offer refreshment	Have water or tea ready for client
3. Assess the form and identify contra indications and client concerns	Check if client has completed the form Quickly assess the form to see if client has any contra indications	
4. Sit down with client and confirm contra indications and areas of concerns again	Sit down with a client on same eye level Verbally confirm again that client has/not has contra indications according to consultation form Confirm client's areas of concern	
5. Explain how the treatment works and confirm the areas to be treated	Explain to client how the treatment works, what to expect during the treatment and establish realistic expectations (end result). Confirm the areas to be treated again Ask client to undress if needed and physically assess the area by pinching etc Explain how many cups/treatments are needed for optimal result	Skinfold caliper needed to measure fat

6. If goes ahead, take a pre-treatment pictures If not goes ahead, give client brochure with price information, bid farewell	Ask client to undress if needed and take pictures of the area	Make sure you take pictures in all angles possible
7. Start the treatment	Conduct your treatment as per treatment protocol	Treatment manual needed